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Pre-Survey Valuation Summary

2018 Invincible 42 Open Fisherman — Quad Mercury Verado 350

Prepared for	Prospective buyer (name withheld)	**Date**	October 20, 2026
Vessel location	Jupiter, Florida	**Asking price**	$329,000
Prepared by	Tim J. Brown, AMS® #1395	**Purpose**	Value guidance before pre-purchase survey



Listing photograph — subject vessel underway

1. THE BOAT IN BRIEF

The listing describes a clean, well-kept 42-foot Invincible with a "Stars & Stripes" blue hull, Garmin electronics, a folding tower with a second set of full helm controls, and upholstery recently redone by Miami Prestige Interiors. She is offered at $329,000 through a Jupiter broker (listing last updated October 12, 2026).

Builder / Model	Invincible 42 Open Fisherman	**HIN**	Withheld for privacy
Model year	2018 (built April 2017 per HIN)	**Power**	(4) Mercury Verado 350 L6 outboards
Length	42' 9" on deck (45' 1" overall)	**Beam**	11' 7"
Hull	Fiberglass deep-vee	**Fuel / Water**	630 gal / 40 gal (per listing)
Speed (listing)	45 mph cruise / 65 mph top	**Engine hours**	NOT STATED in listing

Notable equipment (as advertised)

- **Electronics:** two Garmin 8617 17" displays, Garmin 7608 in the tower, Garmin radar and GSD26 sounder module, Garmin autopilot (GHC 50), two Icom VHFs, Mercury VesselView.
- **Tower:** folding tower with full Mercury controls, station selector and engine start/stop — a desirable, costly option.
- **Comfort:** Lebroc helm and console seating, rear-facing seat with cooler, electric head in console, bow thruster, windlass, side door with ladder.

- **Fishing:** Rupp carbon outriggers, about 40 rod holders, electric reel outlets, LED spreaders, diaphragm pump for fish boxes.
- **Entertainment / power:** Fusion stereo with 10 JL Audio speakers and two subwoofers; ProNautic charger, galvanic isolator, three extra batteries.

2. BUC VALUPRO GUIDE VALUES

BUC prices the hull separately from the outboards. For this boat BUC lists the four 2018 Verado 350s at $58,028.

BUC figure (131st edition)	Low	High
Current retail range — hull only	$299,500	$329,000
Retail range + quad outboards (average condition)	$357,528	$387,028
Adjusted for better condition, S. Atlantic & Florida — hull only	$336,500	$370,000
Total adjusted market value (incl. outboards)	**$394,528**	**$428,028**
Replacement value — new hull, excluding outboards	$676,000	

What this tells us: the asking price of $329,000 equals the top of BUC's hull-only range, and sits well below BUC's engine-inclusive figures. On the guide alone the boat looks attractively priced. However, BUC's "better condition" adjustment assumes a condition the survey has not yet confirmed, and — as the sales below show — actual recorded sales of 42 Invincibles are running well under BUC's engine-inclusive numbers.

3. RECORDED SALES OF INVINCIBLE 42S

Year	Power / notes	Location	Sold	Sold price	Weight given
2019	Triple Yamaha 350, 500 hrs, new upholstery 2024, clean survey	N. Miami, FL	Jun 2025	$300,000	Primary
2018	Quad Mercury 350 — same year and power as subject	Miami, FL	Jul 2023	$400,000	Secondary
2019	Quad Verado 350, 155 hrs, trailer, "loaded"	Kemah, TX	Mar 2022	$625,000	Trend only
2012	Older 42 CC model	Lighthouse Pt., FL	Apr 2021	$250,000	Trend only
2019	Quad Verado 350 — new, dealer stock	Surfside, TX	Apr 2020	$600,000	Trend only

Reading the sales: these boats sold at roughly 95% of their final asking price. The 2020–2022 sales reflect the pandemic-era peak and are not representative of today's market; the drop from $625,000 (2022) to $300,000 (2025) for 2019 models shows how far pricing has come back. The June 2025 sale is the most recent and most useful benchmark.

> **Please note:** the July 2023 sale (2018, quad Mercury 350s, Miami) matches this boat's year, power and region and could be this same hull changing hands. The sales record does not show a HIN. I will check the ownership history; if it is the same boat, that sale is her price history rather than a separate comparable.

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4. PUTTING IT IN PERSPECTIVE

I worked the value three independent ways to see where they meet.

A. Adjusting the most recent sale (2019, sold June 2025)

Sold price, 2019 Invincible 42 with triple 350s	$300,000
One model year older	− $10,000
Fourth outboard (BUC ≈ $14,500 per engine, less added running and upkeep cost)	+ $10,000
Tower with full second-station controls	+ $5,000
Upholstery — both recently redone	no change
Indicated value	**$305,000**

B. Bringing the 2018 quad-Mercury sale forward (sold July 2023)

$400,000 sale price, reduced about 21% for three more years of age and the softer market since mid-2023, indicates roughly $316,000.

C. Typical asking-to-sale relationship

These boats have been selling at about 95% of their last asking price. Applied to the $329,000 asking price, that points to about $312,500.

D. BUC ValuPro

BUC's hull-only retail range of $299,500–$329,000 lines up with the three sale-based figures above. BUC's engine-inclusive totals ($357,528 and up) are not supported by any recent recorded sale, so I give them limited weight until the survey shows this boat is in better-than-average condition.

Other factors: quad outboards broaden appeal to performance-minded buyers but raise maintenance and repower cost. Mercury has since replaced the inline-six Verado 350 with its V8/V10 Verado line; parts and service support continue, but buyers increasingly favor newer power. October is the start of the South Florida season, which generally supports pricing.

5. PRELIMINARY OPINION OF VALUE

Estimated Fair Market Value Range (before survey)

$300,000 – $330,000

Most probable selling price: about $315,000

The three sale-based methods land at $305,000, $312,500 and $316,000 — within about $11,000 of each other.

Bottom line: the $329,000 asking price is at the upper end of the supported range — fair as an opening number, with room to negotiate. A purchase price in the low-to-mid $310,000s is consistent with current recorded sales, provided the survey and engine inspection come back clean. Material findings, high engine hours or missing service records would move value toward or below the bottom of the range.

6. WHAT THE SURVEY SHOULD CONFIRM

- **Engine hours and history —** not stated in the listing and the single biggest variable. Recommend a Mercury dealer diagnostic download (CDS G3) on all four engines for hours, fault codes and over-rev history, plus compression tests and gear-lube inspection.
- **Service records —** ask the broker now for maintenance records, engine serial numbers and any repower or lower-unit work.

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- **Specification check —** the listing shows 630 gal fuel and 13,400 lb dry weight; BUC lists 14,600 lb, and the 2018 sale listing cited 680 gal. I will confirm against the builder's data.
- **Fuel tank —** as a Florida boat over seven years old, an internal fuel tank inspection is recommended if no tank service records exist. This is a standing recommendation, not a defect.
- **Hull and structure —** moisture and sounding survey with the boat hauled; bottom paint condition and running gear.
- **Title and liens —** verify ownership, documentation or registration, and confirm no liens before closing; this will also settle whether the July 2023 sale was this boat.

BASIS AND LIMITATIONS

This summary is a desktop estimate prepared from the broker's listing, a BUC ValuPro report and SoldBoats.com recorded sales. The vessel has not been inspected. It is not a marine survey, a condition report or a certified appraisal, and must not be relied on for financing or insurance. Listing details are the broker's representations and are unverified. The opinion of value will be finalized in the pre-purchase survey report after inspection and sea trial.

Signed original on file

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